

Appendix

OFFICE MARKET | SECOND QUARTER | 2009

Table Summaries

15 Office Availability, Vacancy, and Net Absorption

16 Trailing 12-Month Data

17 Historical Year-End Data

17 Employment Data

18-21 Survey of New Office Space by Submarket

22 Methodology

22 Submarket Definitions

TABLE I

OFFICE AVAILABILITY, VACANCY, AND NET ABSORPTION, SECOND QUARTER 2009

	Total Inventory	New Space Available	Relet Space Available	Sublet Space Available	Total Space Available	Vacancy Rate (%)	New Space Absorption	Relet Space Absorption	Sublet Space Absorption	Total Absorption
CBD	37,182,825	1,226,211	1,979,967	586,391	3,792,569	10.2%	117,079	113,705	(63,848)	166,936
East End	38,818,935	916,890	2,117,814	720,156	3,754,860	9.7%	332,956	(329,181)	(358,978)	(355,203)
West End/ Georgetown	6,715,182	0	738,218	44,878	783,096	11.7%	0	7,375	(4,510)	2,865
Capitol Hill/ NoMa	13,325,683	870,312	153,733	64,151	1,088,196	8.2%	130,553	(23,003)	(43,650)	63,900
Southwest/ Southeast	13,172,612	1,074,246	178,281	13,970	1,266,497	9.6%	0	(11,589)	(2,474)	(14,063)
Uptown	6,538,236	0	365,335	72,495	437,830	6.7%	0	(76,917)	(18,451)	(95,368)
TOTAL	115,753,473	4,087,659	5,533,348	1,502,041	11,123,048	9.6%	580,588	(319,610)	(491,911)	(230,933)

TABLE 2
TRAILING 12-MONTH DATA

	Total Inventory				Vacancy Rate (%)				Total Absorption			
	3rd Qtr 2008	4th Qtr 2008	1st Qtr 2009	2nd Qtr 2009	3rd Qtr 2008	4th Qtr 2008	1st Qtr 2009	2nd Qtr 2009	3rd Qtr 2008	4th Qtr 2008	1st Qtr 2009	2nd Qtr 2009
CBD	36,239,690	36,315,147	36,747,534	37,182,825	8.2%	8.8%	9.7%	10.2%	31,815	(190,577)	221,629	166,936
East End	38,094,091	38,230,665	38,230,665	38,818,935	7.2%	7.3%	7.5%	9.7%	60,419	81,463	(124,359)	(355,203)
West End/ Georgetown	6,715,182	6,715,182	6,715,182	6,715,182	12.4%	12.5%	11.8%	11.7%	28,929	(5,379)	46,273	2,865
Capitol Hill NoMa	13,069,992	13,069,992	13,069,992	13,325,683	7.7%	6.3%	7.0%	8.2%	8,452	121,539	(82,205)	63,900
Southwest/ Southeast	12,653,822	12,653,822	12,898,348	13,172,612	7.9%	7.2%	7.7%	9.6%	77,097	76,965	131,396	(14,063)
Uptown	6,538,236	6,538,236	6,538,236	6,538,236	5.3%	5.1%	5.4%	6.7%	(32,343)	2,555	(18,407)	(95,368)
TOTAL	113,311,013	113,523,044	114,199,957	115,753,473	7.8%	7.8%	8.3%	9.6%	174,369	86,566	174,327	(230,933)

**TABLE 3
HISTORICAL YEAR-END DATA**

	Total Inventory				Vacancy Rate (%)				Total Annual Absorption			
	2006	2007	2008	2009	2006	2007	2008	2009	2006	2007	2008	2009
CBD	36,256,233	36,031,932	36,315,147	37,182,825	6.7%	7.2%	8.8%	10.2%	670,760	258,908	(205,080)	388,565
East End	36,624,601	37,398,628	38,230,665	38,818,935	8.0%	6.7%	7.3%	9.7%	1,014,774	1,093,528	527,073	(479,562)
West End/ Georgetown	6,692,743	6,710,123	6,715,182	6,715,182	8.4%	11.7%	12.5%	11.7%	(107,286)	(237,290)	(65,626)	49,138
Capitol Hill/ NoMa	12,538,317	12,841,195	13,069,992	13,325,683	5.4%	6.2%	6.3%	8.2%	712,269	186,623	195,043	(18,305)
Southwest/ Southeast	12,511,303	12,992,822	12,653,822	13,172,612	7.5%	10.1%	7.2%	9.6%	915,543	133,152	360,263	117,333
Uptown	6,727,936	6,538,236	6,538,236	6,538,236	5.1%	4.4%	5.1%	6.7%	7,312	54,444	(56,524)	(113,775)
TOTAL	111,351,133	112,512,936	113,523,044	115,753,473	7.1%	7.4%	7.8%	9.6%	3,213,372	1,489,365	755,149	(56,606)

**TABLE 4
METRO WASHINGTON OFFICE MARKET SUMMARY: 2ND QUARTER 2009**

	Total Inventory	Total Space Available	Vacancy Rate (%)	Total Absorption
Washington, DC	115,753,473	11,123,048	9.6%	(230,933)
Northern Virginia	150,396,886	20,578,639	13.7%	(664,642)
Suburban Maryland	74,101,315	10,312,605	13.9%	147,836
Regional Totals	340,251,674	42,014,292	12.3%	(747,739)

**TABLE 5
METRO WASHINGTON EMPLOYMENT DATA**

	Labor Force (5/2008)	Labor Force (5/2009)	Jobs Added	Percent Change
Washington, DC	705,000	703,400	-1,600	-0.2%
Northern Virginia	1,325,100	1,310,600	-14,500	-1.1%
Suburban Maryland	977,100	956,500	-20,600	-2.1%
Regional Totals	3,008,000	2,970,500	-36,700	-1.2%

SOURCE: U.S. Bureau of Labor Statistics (Not seasonally adjusted.)
r - revision

Survey of New Office Space by Submarket

BUILDING ADDRESS	RENTAL RATE	OWNER/DEVELOPER	DELIVERY DATE	2007	2008	2009	2010	2011
Capitol Hill/NoMa								
Capitol Plaza 1200 1st St, NE	\$44-\$48 FS	Polinger Company / Apollo Real Estate Advisors	2Q07	291,838 242,524				
ATF Headquarters 1st St & New York Ave, NE	N/A N/A	Government Services Administration	3Q07	422,000 0				
77 K St, NE	\$30-\$35 NNN	Brookfield Properties	3Q08		326,030 326,030			
300 New Jersey Ave, NW	\$75-\$80 NNN	Dweck Properties	2Q09			255,000 161,292		
1100 1st St, NE	\$31-\$34 NNN	Tishman Speyer	3Q09*			347,608 347,608		
111 K St, NE	For Sale N/A	J Street Development	3Q09*			88,500 25,000		
Station Place III 700 2nd St, NE	\$33-\$39 NNN	Louis Dreyfus	4Q09*			507,000 411,000		
20 F St, NW	\$34-\$45 NNN	American College of Surgeons / Boston Properties	1Q10*				165,000 141,500	
440 1st St, NW	\$48-\$52 FS	Lenkin Company Management	2Q10*				104,746 104,746	
One Constitution Square 1275 1st St, NE	\$30-\$35 NNN	StonebridgeCarras	2Q10*				330,000 330,000	
Two Constitution Square 145 N St, NE	N/A N/A	StonebridgeCarras	2Q10*				590,000 0	
Sentinel Square Phase I 90 K Street, NE	\$48-\$52 FS	Trammell Crow Company	2Q10*				412,660 412,660	
Total New Office Space as of 2Q09				713,838	326,030	1,198,108	1,602,406	-
Total Available Space as of 2Q09				242,524	326,030	944,900	988,906	-
Total Under Construction as of 2Q09				-	-	943,108	1,602,406	-

Rental Rate

N/A = Not Available

TBD = To Be Determined

Operating Expense and Real Estate Tax Base

FS = Full Service NN = Plus Electric & Char

N = Plus Electric NT = Plus Taxes

NNN = Net of all Operating Expenses and Taxes

Delivery Date

*Under Construction as of current quarter

Survey of New Office Space by Submarket

BUILDING ADDRESS	RENTAL RATE	OWNER/DEVELOPER	DELIVERY DATE	2007	2008	2009	2010	2011
CBD								
Columbia Center 1152 15th St, NW	\$55-\$59 FS	UBS Realty Investors / Monument Realty	3Q07	393,000 112,085				
2101 L St, NW	\$39-\$42 NNN	Vornado / Charles E. Smith	4Q07	379,400 31,311				
2121 K St, NW	\$33-\$44 NNN	ING Clarion Partners / Oliver Carr	1Q08		52,000 52,000			
The Executive Building 1030 15th St, NW	\$50-\$60 FS	Invesco Institutional	2Q08		328,000 271,148			
2021 L St, NW	For Sale N/A	American Society of Hematology	4Q08		75,457 32,728			
1129 20th St, NW	\$30-\$40 NNN	Liberty Property Trust	1Q09			176,000 150,790		
1225 Connecticut Ave, NW	N/A N/A	Brookfield Properties	1Q09			243,000 0		
Lafayette Tower 801 17th St, NW	\$55-\$70 NNN	Louis Dreyfus	1Q09			244,745 216,675		
1775 Pennsylvania Ave, NW	\$44-\$60 NNN	Tishman Speyer	2Q09			153,000 126,758		
1200 19th St, NW	\$42-\$46 NNN	Hines Interests	2Q09			308,394 225,726		
1999 K St, NW	N/A N/A	Vornado / Charles E. Smith	3Q09*			249,000 0		
Washington Park 2175 K St, NW	N/A N/A	Minshall Stewart	1Q10*				40,000 0	
PNC Place 800 17th St, NW	\$50-\$60 NNN	PNC Bank	3Q10*				365,000 230,769	
Square 54 2200 Pennsylvania Ave, NW	\$50-\$60 NNN	Boston Properties	1Q11*					432,900 244,100
Total New Office Space as of 2Q09				772,400	455,457	1,374,139	405,000	432,900
Total Available Space as of 2Q09				143,396	355,876	719,949	230,769	244,100
Total Under Construction as of 2Q09				-	-	249,000	405,000	432,900

Rental Rate N/A = Not Available TBD = To Be Determined	Operating Expense and Real Estate Tax Base FS = Full Service NN = Plus Electric & Char N = Plus Electric NT = Plus Taxes NNN = Net of all Operating Expenses and Taxes	Delivery Date *Under construction as of current quarter
---	--	---

Survey of New Office Space by Submarket

BUILDING ADDRESS	RENTAL RATE	OWNER/DEVELOPER	DELIVERY DATE	2007	2008	2009	2010	2011
East End								
Carroll Square 975 F St, NW	\$44 NNN	Akridge	1Q07	177,198 5,842				
Shakespeare Theater Building 620 F St, NW	N/A N/A	International Union of Bricklayers	2Q07	120,000 0				
777 6th St, NW	\$53-\$55 FS	Trammell Crow Company	3Q07	192,000 59,692				
505 9th St, NW	N/A N/A	Boston Properties	4Q07	322,668 0				
Mount Vernon Place 251 H St, NW	N/A N/A	AIPAC / Quadrangle Development	1Q08		90,000 0			
455 Massachusetts Ave, NW	\$51-\$55 FS	ASB Capital Management	1Q08		250,000 208,663			
1331 L St, NW	\$55 FS	Mortgage Bankers Association	2Q08		170,700 75,513			
1331-1333 G St, NW	\$42-\$46 FS	Second National Bank	2Q08		50,411 7,796			
1099 New York Ave, NW	\$40-\$50 NNN	Tishman Speyer	2Q08		177,506 65,811			
1050 K St, NW	\$48-\$52 NNN	The Lenkin Company	4Q08		140,000 51,764			
1155 F St, NW	\$48-\$55 NNN	Douglas Development	2Q09			250,000 66,016		
1510 H St, NW	For Sale N/A	Lafayette Realty	2Q09			50,750 50,750		
700 6th St, NW	\$42-\$49 NNN	Akridge	2Q09			300,000 214,979		
901 K St, NW	\$48-\$54 NNN	Carr Properties	3Q09*			260,000 220,078		
Gallery Square 801 7th St, NW	\$55 FS	Riverdale International	1Q10*				14,490 14,490	
Total New Office Space as of 2Q09				811,866	878,617	860,750	14,490	-
Total Available Space as of 2Q09				65,534	409,547	551,823	14,490	-
Total Under Construction as of 2Q09				-	-	260,000	14,490	-

Rental Rate

N/A = Not Available

TBD = To Be Determined

Operating Expense and Real Estate Tax Base

FS = Full Service NN = Plus Electric & Char

N = Plus Electric NT = Plus Taxes

NNN = Net of all Operating Expenses and Taxes

Delivery Date

*Under construction as of current quarter

Survey of New Office Space by Submarket

BUILDING ADDRESS	RENTAL RATE		OWNER/DEVELOPER	DELIVERY DATE	2007	2008	2009	2010	2011
Southwest/Southeast									
20 M St, SE	\$44-\$50	FS	Lerner Enterprises	1Q07	190,038 179,727				
Capitol View 425 3rd St, SW	\$45-\$55	FS	Clark Enterprises	3Q07	249,334 181,067				
Anacostia Gateway 1800 Martin Luther King Jr. Ave, SE	N/A	N/A	DC Government	4Q07	63,000 0				
100 M St, SE	\$34	NNN	Opus East	1Q09			244,526 147,840		
55 M St, SE	\$50-\$54	FS	Monument Realty	2Q09			274,000 260,765		
Patriots Plaza 355/375 E St, SW	\$50	FS	Trammell Crow Development	3Q09*			706,600 706,600		
Waterfront Phase I 4th & M Streets, SW	N/A	N/A	Forest City / The Kaempfer Company	4Q09*			500,000 0		
1015 Half St, SW	\$34	NNN	Opus East	2Q10*				414,000 414,000	
Constitution Center 400 7th St, SW	\$52-\$55	FS	David Nassif Associates	3Q10*				1,400,000 1,400,000	
Total New Office Space as of 2Q09					502,372	-	1,725,126	1,814,000	-
Total Available Space as of 2Q09					360,794	-	1,115,205	1,814,000	-
Total Under Construction as of 2Q09					-	-	1,206,600	1,814,000	-

Washington, DC Summary	2007	2008	2009	2010	2011
Total New Office Space as of 2Q09	2,800,476	1,660,104	5,158,123	3,835,896	432,900
Total Available Space as of 2Q09	812,248	1,091,453	3,331,877	3,048,165	244,100
Total Under Construction as of 2Q09	-	-	2,658,708	3,835,896	432,900

Rental Rate	Operating Expense and Real Estate Tax Base	Delivery Date
N/A = Not Available	FS = Full Service NN = Plus Electric & Char	*Under construction as of current quarter
TBD = To Be Determined	N = Plus Electric NT = Plus Taxes	
	NNN = Net of all Operating Expenses and Taxes	

CONTACT INFORMATION

Researchers' information:

Cassidy & Pinkard Colliers

Kevin J. Thorpe
VP and Director of Research
2101 L Street, NW
Suite 700
Washington, DC 20037
Tel: 202-463-2100

WASHINGTON, DC
William Simpson
Senior Market Analyst
2101 L Street, NW
Suite 700
Washington, DC 20037
Tel: 202-463-2100

NORTHERN VIRGINIA
James Collins
Market Analyst
2101 L Street, NW
Suite 700
Washington, DC 20037
Tel: 202-463-2100

SUBURBAN MARYLAND
Jennifer Edwards
Assistant Director of Research
2101 L Street, NW
Suite 700
Washington, DC 20037
Tel: 202-463-2100

This report and other research materials may be found on our website at www.cassidy-pinkard.com. This is a research document of Cassidy & Pinkard Colliers in Washington, DC. Questions related to information herein should be directed to the Research Department at 202-463-2100. Information contained herein has been obtained from sources deemed reliable and no representation is made as to the accuracy thereof. Cassidy & Pinkard Colliers is an independently owned and operated business and a member firm of Colliers International Property Consultants, an affiliation of independent companies with over 240 offices throughout more than 50 countries worldwide.

Disclaimer

The information contained in this report was obtained from sources deemed reliable, but no warranty or representation is made to the accuracy thereof. The figures provided for the current quarter are preliminary, and all information contained in the report is subject to correction of errors and revisions based on additional data received.

Methodology

Market statistics are calculated from a base building inventory made up of office properties deemed to be competitive in the typical Washington, DC office market. Generally, owner-occupied and federally-owned buildings are not included. Single-tenant buildings and privately-owned buildings in which the federal government leases space are included. Older buildings unfit for occupancy or ones that require substantial renovation before tenancy are generally not included in the competitive inventory. Vacant space is defined as space that is available immediately or three months (90 days) after the end of the quarter. Sublet space still occupied by the tenant is not counted as available space.

Explanation of Terms

Total Inventory: The total amount of office space (in buildings greater than 10,000 square feet) that can be rented by a third party.

New Space Available: First generation, never-occupied office space in newly constructed or substantially renovated buildings, being actively marketed by a landlord.

Relet Space Available: Second-generation, unoccupied office space being actively marketed by a landlord. (Space that is marketed but largely occupied is not counted as available space.)

Sublet Space Available: Second-generation, unoccupied space being actively marketed by a tenant. (Sublet space that is marketed but still occupied is not counted as available space.)

Total Space Available: The sums of new, relet, and sublet space that is unoccupied and being actively marketed.

Vacancy Rate: The amount of unoccupied space (new, relet, and sublet) expressed as a percentage of total inventory. (Total Unoccupied Space divided by Total Inventory.)

Absorption: The net change in occupied space between two points in time. (Total occupied space in the previous quarter minus total occupied space in the present quarter, quoted on a net, not gross, basis.)

New Space Absorption: The net change in occupied new space between two quarters.

Relet/Sublet Absorption: The net change in occupied relet and sublet space between two quarters.

Total Absorption: The net change in total occupied (new, relet, and sublet) space between two quarters.

Submarket Boundaries

CBD: Bound by P Street to the North, Constitution and Pennsylvania Avenues to the South, 22nd Street, NW to the West, and 15th Street, NW to the East.

East End: Bound by P Street to the North, Constitution Avenue to the South, 15th Street, NW to the West, and 4th Street, NW to the East.

Capitol Hill/NoMa: Bound by P and Q Streets to the North, Independence Avenue to the South, 4th Street, NW to the West and 4th Street, NE to the East.

Southwest/Southeast: Bound by Independence Avenue to the North, Anacostia River to the South, Maine Avenue to the West, and Anacostia River to the East.

West End/Georgetown: Submarket includes the lower-density office areas from 22nd Street west to the Potomac River.

Uptown: Encompasses the scattered office development nodes from the northern edge of "downtown" to the Maryland border.